## CANADA'S LARGEST BILINGUAL ARTS MAGAZINE 29<sup>™</sup> SEASON

a

Bruc



• Distribution in home delivery of Montreal Gazette, Le Devoir & Toronto Star

CHOPIN

GOLD

TORY FOR ALL WOMEN

MICHEL SELON L'ŒUVRE DA

• All-Colour Glossy format

Canada

ené

Jean-Sébas

- 6 issues: 6 separate language national issue (Sept, Oct, Nov, Feb, April, June)
- 65,000-72,600 copies/national edition

## **MEDIA KIT**

2024-25 (29<sup>th</sup> season)

new rates





## La Scène Musicale's Mission

La Scène Musicale/The Music Scene is a non-profit charity dedicated to promoting music and the arts, and the publisher of *La Scena Musicale, La SCENA* arts magazine, the annual *La SCENA Arts Resource Guide*, and *mySCENA.org*. We provide high caliber journalism, offering our local and national audiences complete coverage of music and arts news, from at home and abroad, with our print and electronic publications. We pride ourselves to be Canada's only bilingual arts magazine – 95% of the content in our print magazine is also available in both English and French on our website.

## At the Heart of Music

*La Scena Musicale (LSM)* is Canada's only bilingual classical music and jazz magazine. Since 1996, *LSM* has been the source for local and national music news, consulted by music lovers and musicans alike.

Each issue of *LSM* profiles a renowned or up-and-coming musician and includes coverage of important events, musicological articles, CD and DVD reviews, and a monthly calendar of upcoming concerts.

Being a *La Scena* cover artist is a highly covetted honour as each *La Scena* cover is designed to be a poster with the artist's name in a special font highlighted to make it a household name.



"If *La Scena Musicale* didn't exist, it would have to be invented."

- Jean-Jacques Nattiez

## 28 YEARS of LSM

September 2022 » All 6 issues are national

**November 2017 »** Change to new Allcolour, all-glossy format

June 2016 » Launches *mySCENA.org*, new responsive website

June 2011 » La Scena Musicale wins two Prix d'Europe as part of their 100<sup>th</sup> edition

August 2009 » La Scène Musicale creates the Arts Resource Guide

**September 2007 »** *La SCENA* launches new multidisciplinary arts magazine

July 2007 » La Scena Musicale hits 10 million readers!

**2007 »** *La Scena Musicale* wins Honourable Mention at National Magazine Award

**2005** » *La Scena Musicale* celebrates its tenth year with a new, glossy presentation

**2004 »** *The Music Scene* becomes the most important classical music magazine in Canada

**2002 »** The classical music magazine *The Music Scene* launches

**May 2000 »** The magazine *Le Monde* gives four stars out of four to SCENA.ORG and rates it the second best classical music web site in the world

**February 2000** — *Chamber Music Magazine* rates SCENA.ORG third among the 50 best music Web sites in the world

**1999 »** *La Scena Musicale* becomes the first classical music magazine in the world to be available in PDF format on the World Wide Web

**May 1997 »** La Scena Vocale becomes La Scena Musicale and covers all aspects of classical music

**1996 »** First issue of *La Scena Vocale*, printed as a newsletter offering news on Montreal's vocal scene

## **READER** PROFILE

#### **Music and Art Lovers**

40 years + (34,200 readers: 68.4%) under 40 (5,800 readers: 11.6%)

The majority of these readers are 40+, have a college or university education, and are gainfully employed and financially stable. During their free time, this group of readers enjoy attending a wide variety of music and arts events.

The passion our readers share for music is reflected through their purchases, which range from concert tickets to audio and video recordings. These music and arts patrons consult *La Scena Musicale* **4.3 times a month** to plan outings, to discover new artists or simply to stay up to date on the latest music and arts news.

#### » **STATISTICS**

#### Professional and Student Musicians (10,000 readers: 20%)

Music is a form of expression. Some have turned music into a career, while for many others it is simply a passionate hobby. This readership of varied ages includes professional and student musicians as well as non-professional musicians (including choir and ensemble members) who regularly attend events and purchase related items such as CDs, books and instruments. *LSM* is an invaluble resource for all their music needs.



50,000 readers per edition

4.3 readings per month per reader

215,000 total readings per month

	Music Lovers	Musicians
Economic Profile homeowners car owners family income are parents are parents of musicians	> 73.9% > 53% over \$60,000; 13% over \$120,000 > 43%	> 42% > 48% > 48% over \$60,000; 12% over \$120,000 > 43% > 22.3%
Profession	> executives; professionals; employees; retirees; other	> executives; professionals; employees; students; other
Education college/university educated	» <b>92</b> %	» <b>9</b> 5%
eyeglasses arts and crafts travel	> 44% > 58% > 42%	<ul> <li>3.2 CDs; 3 concerts; 4.7 visits to resaurants</li> <li>78%</li> <li>44%</li> <li>63%</li> <li>23%</li> <li>44%</li> </ul>
<b>Cultural Interests</b> film and museums/galleries dance and theatre books		> 88% and 75% > 26% and 51% > 83%

## La Scena Musicale DISTRIBUTION

(effective Sept 2022)





Take advantage of *La Scena Musicale*'s huge distribution network to connect your message with music and arts lovers in Montreal, Toronto, Ottawa and Quebec City. We offer a variety of options to meet your needs, including translation, graphics and printing services. Contact us for rates.

- Cost-effective distribution
- Partner with a trusted name in music and the arts
- Reach musicians, music lovers, and industry professionals
- NEW since April 2019: most copies are distributed in the home delivery of the *Montreal Gazette*. This will gaurantee that 92% of the copies will be in readers' hands after the first 10 days.
- NEW since Nov 2019: our Toronto copies are distributed in the *National Post* or the *Toronto Star* (since Feb. 2023).
- NEW since Nov 2020: our French copies are also inserted in Le Devoir.
- NEW since June 2022: our English June copies are distributed in Vancouver and Alberta (Calgary and Edmonton) in the *National Post*.

<b>Issue</b> All issues	<b>Issue</b> Sep, April	<b>lssue</b> Oct, Feb	<b>Issue</b> Nov, June
French (25,000)	English (41,600)	English (40,700)	English (47,600)
11,535	-	-	-
-	14,000	14,000	14,000
6,588	-	-	-
3,725	-	-	-
2,452	-	-	-
-	-	6,000	6,000
-	20,000	20,000	20,000
-	4,500	-	4,500
-	2,400	-	2,400
500	500	500	500
200	200	200	200
	All issues French (25,000) 11,535 - 6,588 3,725 2,452 - - - - - - 500	All issues       Sep, April         French (25,000)       English (41,600)         11,535       -         -       14,000         6,588       -         3,725       -         2,452       -         -       -         -       20,000         -       2,450         -       2,450         500       500	All issues         Sep, April         Oct, Feb           French (25,000)         English (41,600)         English (40,700)           11,535         -         -           -         14,000         14,000           6,588         -         -           3,725         -         -           2,452         -         -           -         -         6,000           -         20,000         20,000           -         2,450         -           -         2,450         -           -         2,450         -           -         2,450         -           -         2,4500         -           -         2,400         -           500         500         500



## ADVERTISE WITH *LSM*

- » Advertise in the most important classical music and jazz magazine in Canada
- » Be read by 120,000 music lovers and artists (national issues)
- » Increase visibility with a specific audience, across a wider distribution area
- » Generate greater exposure for events

## **INSERTS** ANOTHER OPTION FOR ADVERTISING rates upon request



## **PARTNERING INSERT**

For organizations with a substantial message to promote, our Partnering Insert offers the best coverage.

- Stapled into the centre of *La Scena Musicale*
- 8, 16, 24, or 32 pages
- Colour glossy pages
- On the cover: image of insert
- Trim size is same as *La Scena Musicale*: 8" x 10.625"
- We take care of the printing



### STAPLED INSERT

For organizations who want high visibility, our Stapled Insert is an attention-grabbing choice.

- Removable insert in between the staples of *La Scena Musicale*
- Maximum width: 5", folded with a lap
- A variety of colour and paper options
- Provide your own inserts, or send us your artwork and we'll take care of printing



### **MAILING INSERT**

For organizations with limited resources, Mailing Inserts are our most flexible and inexpensive option.

- Inserted into envelope with mailed copies of *La Scena Musicale*, reaching subscribers, Senators and federal MPs, and arts industry professionals
- Single double-sided page (maximum size of 8.5" x 11")
- Donation Letters: 2500 addresses (July and November).
- \$386/M

## La Scena Musicale MAGAZINE ADVERTISING RATES JULY 2024 TO JUNE 2025

INFO Wah Keung Chan 514-815-0465 wkchan@lascena.org Advertising 514-948-2520 sales@lascena.org **Graphics** 514-948-2520 graf@lascena.org

#### NET RATES - COMBINED OFFER: ENGLISH AND FRENCH EDITIONS\* (TWO ADS)

\* when available

#### Colour

Insertions:	1 X
Discounts:	-
inside front (2nd)	6,602
inside back (3rd)	6,189
outside back (4th)	7,222
1 page	4,455
2/3 page	3,125
1/2 page	2,428
1/2 page island	2,793
1/3 page	1,703
1/4 page	1,325
1/6 page	930
1/8 page	722
business card	594
1/16 page	394
mini-card	322
double page	8,170
calendar 8th	497
calendar 12th	315
calendar photo	243

SPECIAL DISCOUNTS
Arts Organizations: 7% discount
Early payment: 3% discount

#### NET RATES - ENGLISH OR FRENCH EDITION ONLY OR ARTS RESOURCE GUIDE (ONE AD) Colour

oloui		
	Insertions:	1 X
	Discounts:	-
	inside front (2nd)	4,401
	inside back (3rd)	4,126
C	outside back (4th)	4,813
	1 page	2,970
	2/3 page	2,083
	1/2 page	1,618
	1/2 page island	1,862
	1/3 page	1,134
	1/4 page	883
	1/6 page	620
	1/8 page	481
	business card	395
	1/16 page	263
	mini-card	215
	Page 3 promo	203
	double page	5,448
	calendar 8th	330
	calendar 12th	210
	calendar photo	162

Colour Forfait Calendar Picks (125 words) + Calendar 12th \$404

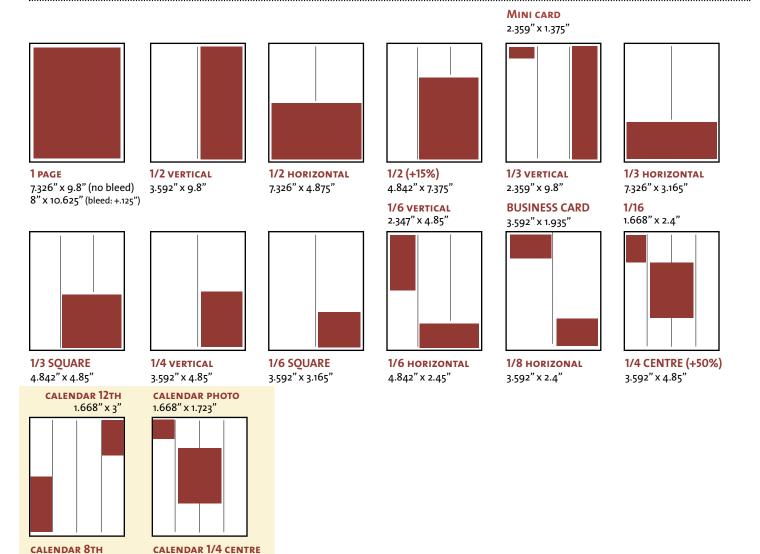
## **TECHNICAL SPECIFICATIONS**

8" x 10.625"
Cover and interior colour pages: glossy 90M paper
web press
stapled
glossy: 133 lpi
high-res PDF with fonts embedded (PDF/X-1a (2001))
Illustrator, InDesign, Photoshop, QuarkXpress
514-948-2520 x3 or lsm.graf@gmail.com. For large files, please send by WeTransfer

### » **DIMENSIONS**

1.668" x 4.85"

(+50%) 3.592" x 4.85"



## **SCENA** La Scena Musicale 2024 HIGHER EDUCATION GUIDE

#### **ADVERTISING WITH US**

About the Higher Education 2024 Issue:

- Direct distribution to music students
- A look at some of the new and innovative education programs
- A look at related career paths
- 64,000 copies of La Scena Musicale will be distributed free across Canada
- Distribution Date: November 8, 2024

Registration: Nov 1 AD Deadline: Nov 1 Artwork: Nov 1 Publication: Nov 8

#### DISTRIBUTION

English Edition (47,600):		
Montreal:	14,000	
Toronto:	20,000	
Ottawa:	6,000	
West:	6,900	
Mailing/office	700	
French Edition (25,000):		
Montreal:	18,123	
Quebec City:	3,725	
Quebec Region: 2,452		
Mailing	700	

Sales team: sales@lascena.org 514-948-2520 x2

Editorial Team editoral@lascena.org

Founding editor Wah Keung Chan 514-815-0465 wkchan@lascena.org he November 2024 issue of *La Scena Musicale* will contain a special advertising supplement - the 25th Annual Guide to Higher Education. The supplement will reach over 120,000

#### THIS SUPPLEMENT WILL INCLUDE:

readers across Canada.

- A special focus on Higher Education
- A guide to Canadian and International Schools.
  - 1/4 page info section. Fill out the questionnaire and *La Scena Musicale*'s art department will take care of the visual presentation.
  - 1/4 page display banner ad (dimensions 7.326 in x 2.4 in, width x height)

**Cost**: \$1113 CAN (both editions) and \$743 for a single edition. Please note: each school will receive a discount of 15% on our regular advertising rates in this special issue. Translation included • 1/2 page display banner ad

(dimensions 7.326 in x 4.85 in, width x height). **Cost:** \$2142; \$1427

#### **Maximal Visibility Option**

Schools looking for maximal visibility can have a 2page spread in each edition (4 pages in total).

- Price: \$4,085 (a 50% reduction on the list price of \$8,170)
- Price for one edition: \$2,723 (a 50% reduction on the list price of \$5,448)

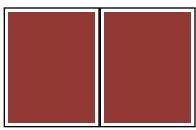
#### Special section on the web. The complete guide will

be available on *La Scena Musicale*'s new website *www.mySCENA.org*, together with an information request form in Acrobat PDF format -- special hyperlinks will be made to the websites of each school listed.



25<sup>th</sup> Edition





**EACH PAGE,** 7.326" x 9.8" (no bleed) 8" x 10.625" (bleed: +.125")

## **SCENA** La Scena Musicale 2025 SUMMER STUDY GUIDE

#### **ADVERTISING WITH US**

About the Summer Study Guide:

- A look at some of the new and innovative education programs
- 58,000 copies of La Scena Musicale will be distributed free across Canada
- Distribution Date: Jan. 31, 2025

Registration: Jan. 24 AD Deadline: Jan. 24 Artwork: Jan. 24 Publication: Jan. 31

#### DISTRIBUTION

English Edition (40,700):		
Montreal:	14,000	
Toronto:	20,000	
Ottawa:	6,000	
Mailing/office	700	
French Edition (25,000):		
Montreal:	18,123	
Quebec City:	3,725	
Quebec Region: 2,452		
Mailing	700	

Sales team: sales@lascena.org 514-948-2520 x2

Editorial Team editoral@lascena.org

Founding editor Wah Keung Chan 514-815-0465 wkchan@lascena.org

#### THREE FORMATS

*a Scena Musicale* 's Annual Guide to Summer Study will reach over 120,000 readers across Canada.

#### THIS SUPPLEMENT WILL INCLUDE:

- A special focus on Summer Education
- A guide to Canadian and International Schools.

#### Three options:

- A. 1/4 page info section. Fill out the questionnaire and *La Scena Musicale*'s art department will take care of the
- visual presentation. **B. 1/4 page display banner ad** (dimensions 7.326 in x 2.4 in, width x height) **Cost (A or B)**: The cost of a listing in both the French and English editions is \$1113 CAN (taxes not included) and \$743 for a single edition. Please note: each school will receive a discount of 15% on our regular advertising rates in this special issue. For those requiring translation, there is a fee of \$45 CAN
- C. 1/2 page display banner ad (dimensions 7.326 in x 4.85 in, width x height) Cost (C): \$2142; \$1427
- D. Guide package: logo + characteristics + description.
   Cost (D): \$305 for both English & French editions; \$203 for a single edition.

**Special section on the web**. The complete guide will be available on *La Scena Musicale*'s website *www.mySCENA.org*, special hyperlinks will be made to the websites of each school listed.





## WEB ADVERTISING RATES JULY 2024 TO JUNE 2025

INFO Wah Keung Chan 514-815-0465 wkchan@lascena.org

Advertising 514-948-2520x2 sales@lascena.org WEB Graphics 514-948-2520x1 webgraf@lascena.org

## **NEW simplified pricing**

#### WEBSITE: ENGLISH AND FRENCH PAGES

#### 57,473 pageviews /month (Sep '21)

BIG BOX: \$315 / week Half rectangle: \$185 / week Top Leaderboard: ask for pricing Middle: \$420 / week Bottom: \$420 / week

#### WEEKLY E-NEWSLETTER

#### **5,000 subscribers and growing** BIG BOX: \$200 per week

#### COMBO: WEBSITE + E-NEWS

BIG BOX: \$420 per week or \$1260 per month (4 weeks)

#### OTHER

Newswire (Press releases & social posting): \$130

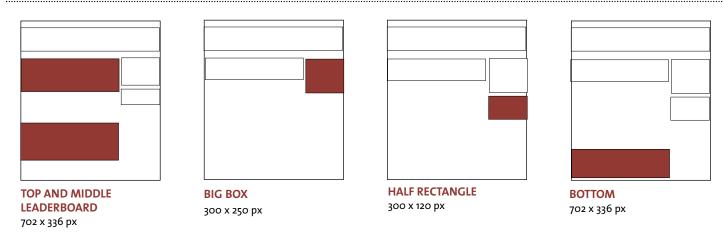
Job posting (including LinkedIn and Facebook): \$130 Includes:

- posting in our website in English and French
- item in the weekly eNewsletter
- posting to LSM's Facebook and Twitter pages
- posting in LSM's LinkedIn Group

Job posting+ (above + one week digital): \$450

"We received an overwhelming number of candidates." - Sarah Kemerer, Seraphim Choir

#### » **DIMENSIONS**



## **OUR GUIDES & SPECIAL SECTIONS**

### »Primary and Secondary Education

#### September 2024 (national) Advertising supplement

Help parents to choose a school that meets their expectations and values. Articles about musical and arts education.

## »Canadian Fall Festivals

September 2024 (national) Based on logos and inscriptions

This guide offers the best of the Fall festivals, in arts as well as music. Our 120,000 loyal readers carefully consult this guide to plan their festival experience. Increase your visibility by advertising in our magazines.

## »Competitions

October 2024 (national) Based on logos and inscriptions

Hundreds of music students wish to demonstrate the extent of their talent. Fortunately, La Scena Musicale and our partners guide them in the exciting world of competitions. Be one of them!

## »Higher Music & Arts Education

Nov/Dec 2024 (national issue) Advertising supplement

This complete guide contains a list of Canadian educational institutes along with information on the programs offered, as well as a section on higher education. Our graphic artists take care of the visual aspect. Each institution receives a quarter page of ad space.

## »Summer Music Academies

#### Nov/Dec 2024 (national issue) Advertising supplement

Contains a list of summer music academies and information on the programs offered. Our graphic artists take care of the visual aspect. Each institution receives a quarter page of ad space.

## »Gift Ideas

#### Nov/Dec 2024 (national issue) Advertising supplement

You'll find everything to make you the envy of music and arts loves, from new trends to the great classics.

### »Canadian Winter Festivals

Nov/Dec 2024 (national issue) Based on logos and inscriptions

This guide offers the best of the Winter festivals, in arts as well as music. Our 120,000 loyal readers carefully consult this guide to plan their festival experience. Increase your visibility.

### »Music and Arts Summer Camps

February - March 2025 (national) Based on logos and inscriptions

Summer is coming, and thousands of music students want a sunny place to practise and have fun. Fortunately, this guide will be invaluable to their parents. Introduce yourself to them!

## »Canadian Spring Festivals

April - May 2025 (national) Based on logos and inscriptions

This guide offers the best of the Fall festivals, in arts as well as music. Our 120,000 loyal readers carefully consult this guide to plan their festival experience. Increase your visibility by advertising in our magazines.

### »International Festivals

April - May 2025 (national) Based on logos and inscriptions Online feature

Be on the lookout for worldwide trends in classical music, plan your next artistic trip, or simply travel through our guide!

### »Canadian Summer Festivals

June - July 2025 (national issue) Based on logos and inscriptions

This issue offers the best of the summer festivals, in arts as well as music. Our 100,000 loyal readers carefully consult this guide to plan their festival experience. Increase your visibility by advertising in our magazines.